



Transforming Manufacturing Operations with Upbooks



Addressing Manufacturing Challenges with an Integrated ERP Solution

- Production Delays & Bottlenecks
- Inventory Issues
- Inefficient expense tracking
- Too Many Systems, No Sync

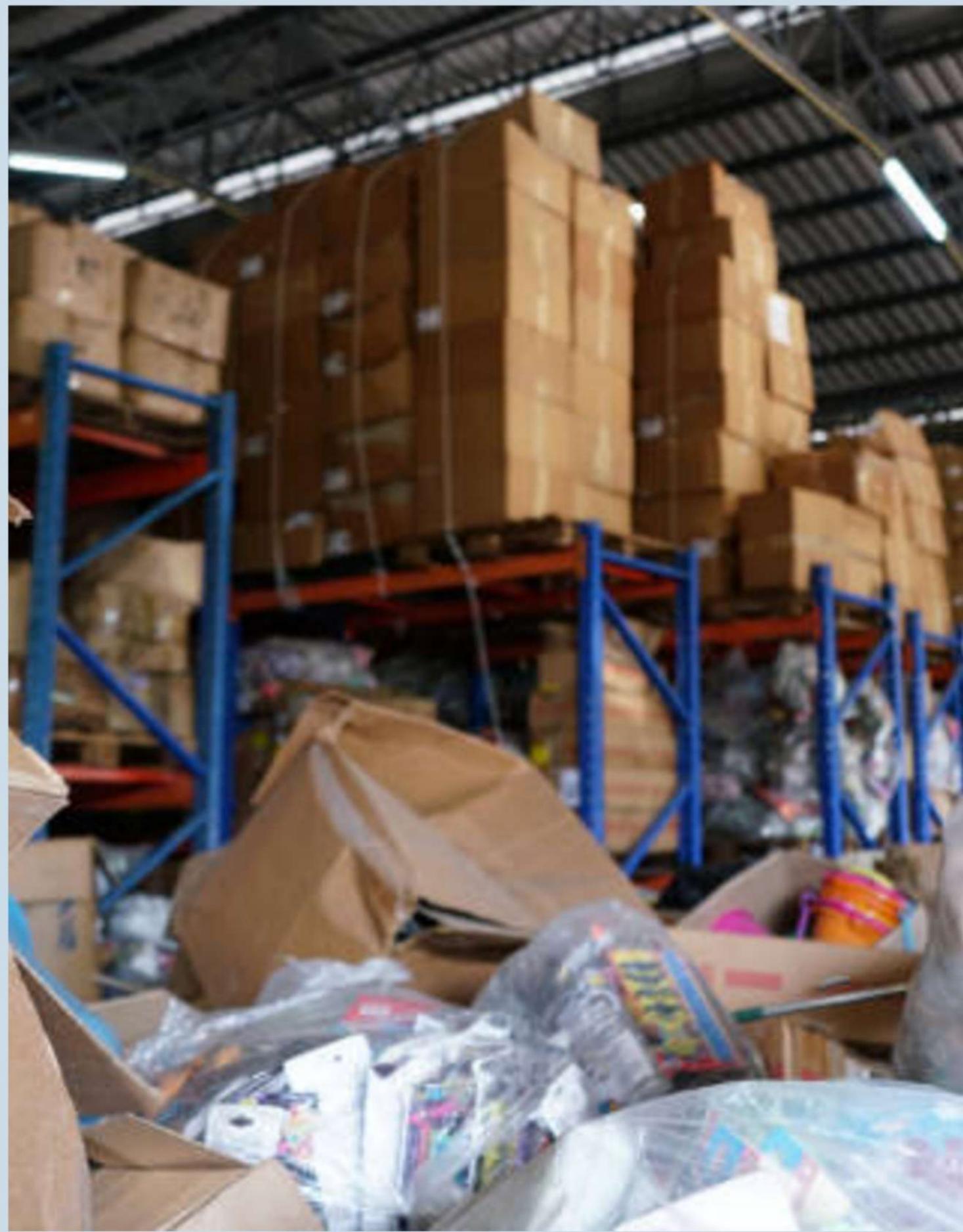


Challenge 1

Chaotic Factory Floor Management

Struggling with Unorganized Factory Operations?

- Disconnected Tools, No Unified View
- Manual Updates = Delayed Production
- No Real-Time Visibility

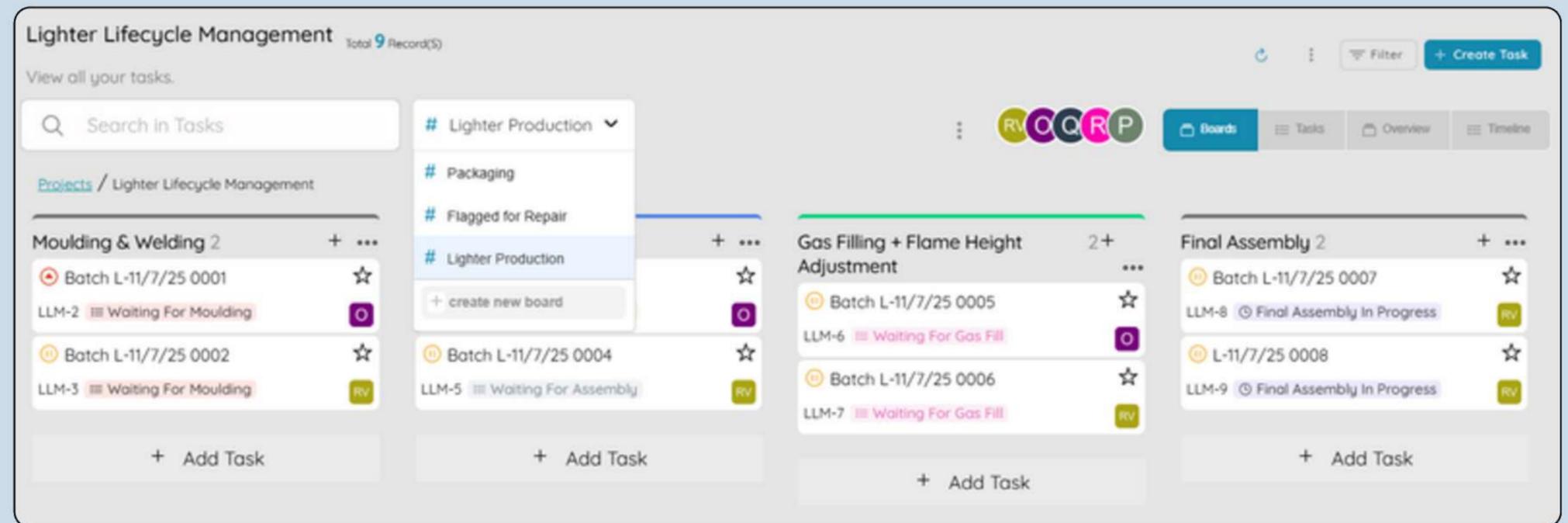
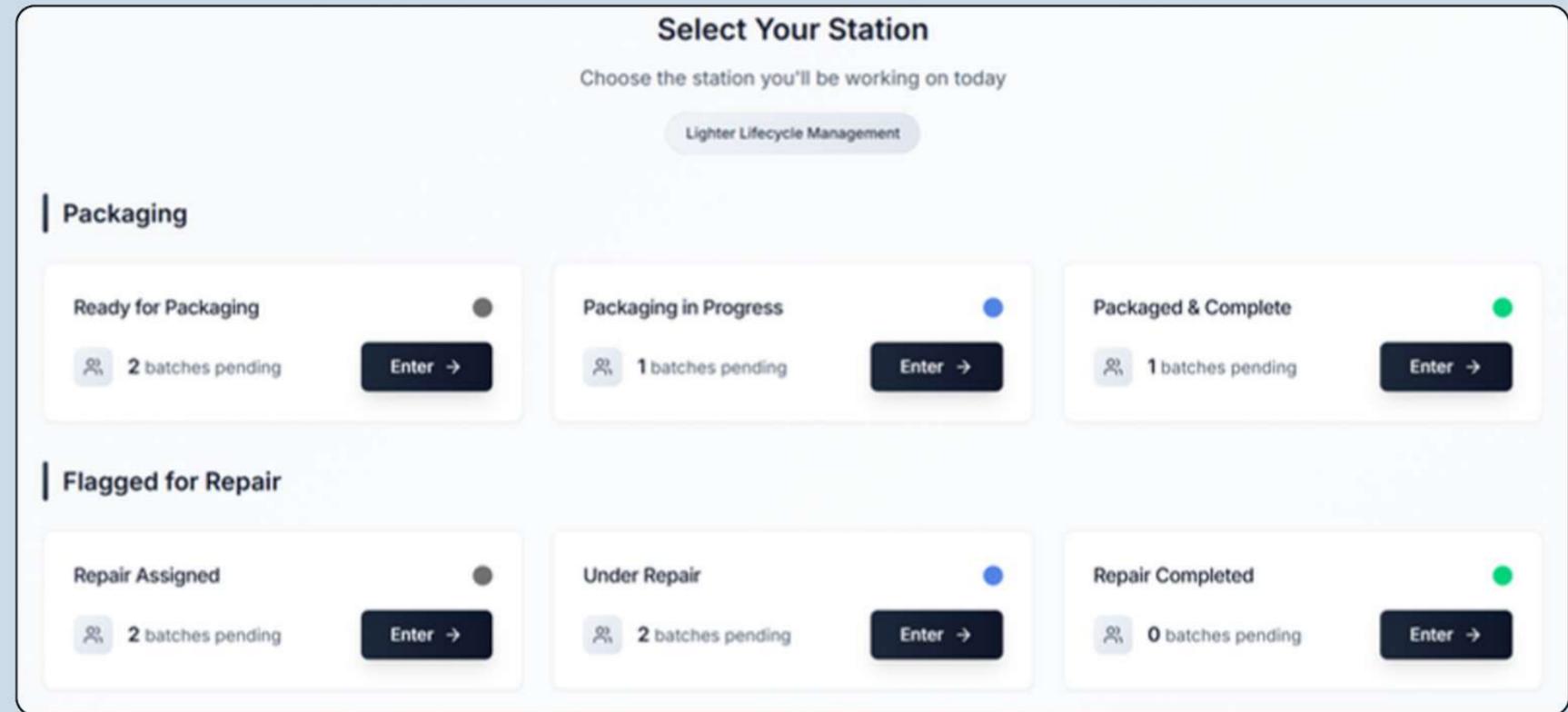


Solution

Visual Factory Boards + FlowForge

Clear. Connected. Real-time production tracking

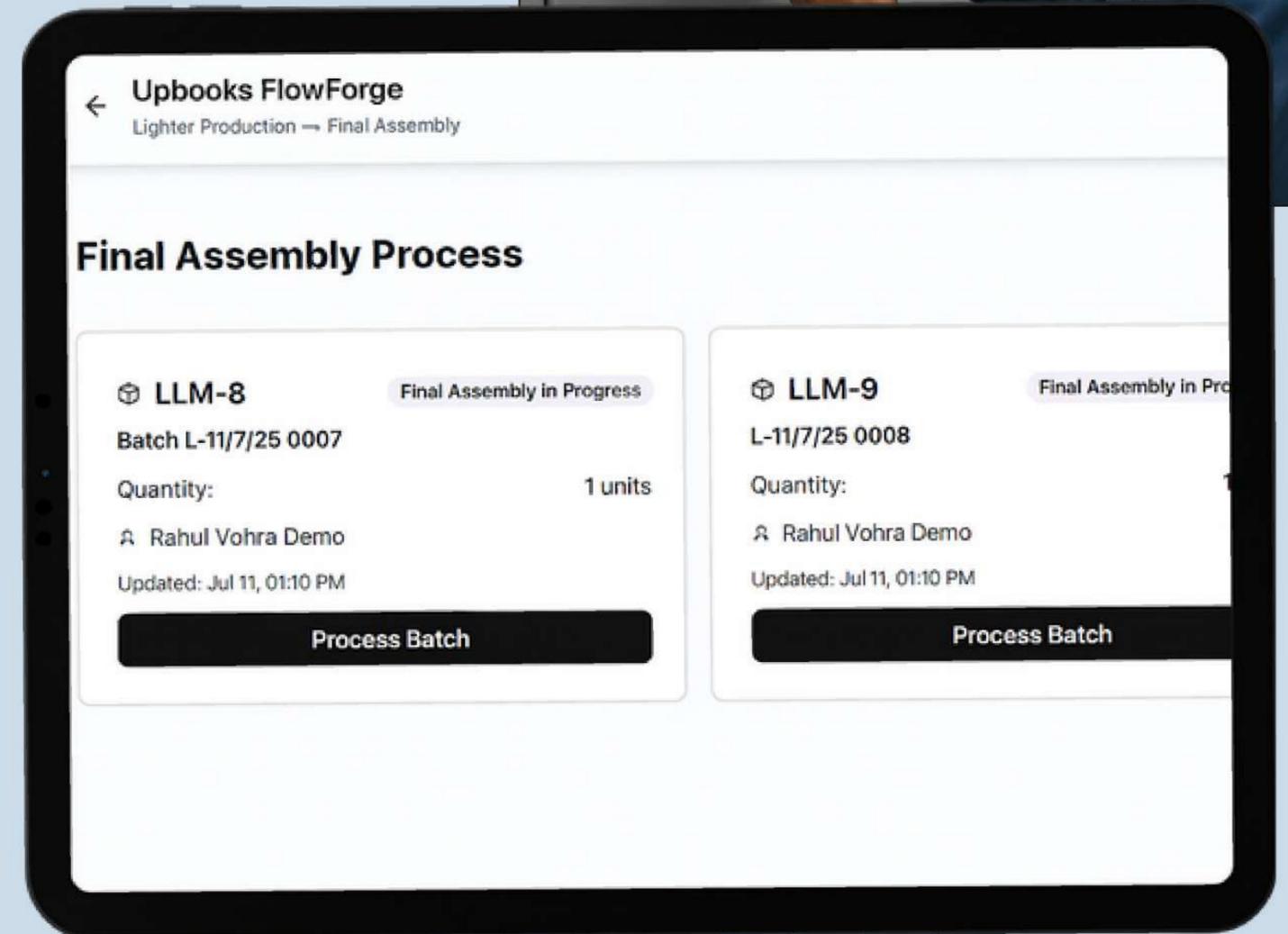
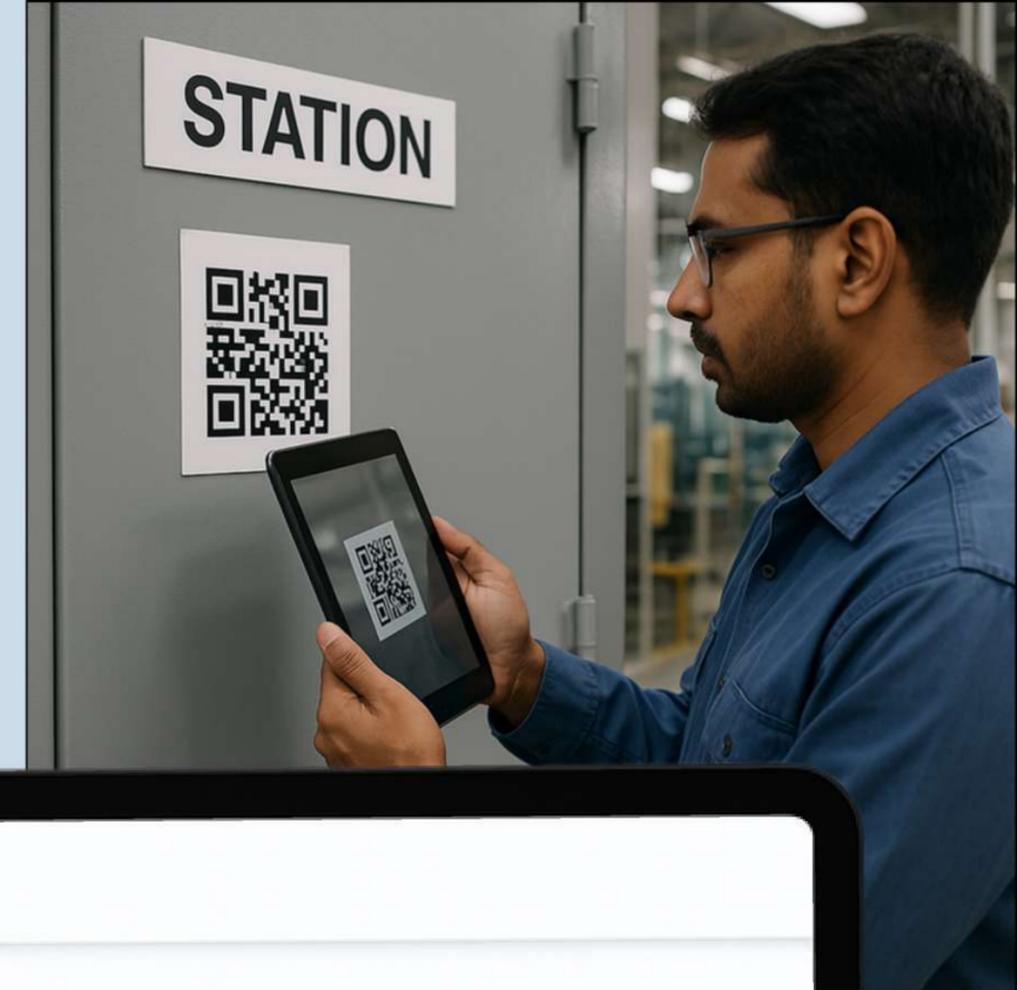
- Each Column = A Real-World Station
- See Batch Count Instantly
- Click to View or Update
- Complete & Move to Next



Instant Access with QR-Powered Station Entry

No clicks. No confusion. **Just scan & manage.**

- Place QR Code on Every Station Door
- Scan the QR Code
- See All Batches in That Station Instantly
- Edit, Process, or Move to Next — Right There



Challenge 2

Inaccurate & Reactive Inventory Control

When you can't see inventory clearly, you can't plan confidently

- No Unified View Across Warehouses
- No Predictive Insights
- Disconnected Records = Errors



Solution

Inventory Intelligence

Take Control of Every Stock Movement – Before It Impacts Production

- Live Stock Status
- Instant Alerts
- Audit-Ready Ledger

Inventory <small>Total 15 Record(s)</small>							Search in items	Filter	Inventory Ledger
S.No.	Name ↑	SKU	Unit	Stock Qty	Stock Status	Actions			
1	Basic Lighter - Adjusting Ring	LZ-0001	nos	1500	in-stock	...			
2	Basic Lighter - Blue 50 Units Box	LZ-0011	nos	5350	low-stock	...			
3	Basic Lighter - Electronic Part	LZ-0002	nos	10400	in-stock	...			
4	Basic Lighter - Flame Guard	LZ-0003	nos	15700	in-stock	...			
5	Basic Lighter - Green 50 Units Box	LZ-0015	nos	7255	in-stock	...			
6	Basic Lighter - Ignition Wire	LZ-0004	nos	10300	low-stock	...			
7	Basic Lighter - Lever	LZ-0005	nos	15600	in-stock	...			
8	Basic Lighter - Orange 50 Units Box	LZ-0014	nos	6910	in-stock	...			
9	Basic Lighter - Press Button	LZ-0006	nos	60500	in-stock	...			
10	Basic Lighter - Purple 50 Units Box	LZ-0013	nos	5660	in-stock	...			
11	Basic Lighter - Red 50 Units Box	LZ-0012	nos	-4355	out-of-stock	...			
12	Basic Lighter - Sponge Filter	LZ-0007	nos	1700	in-stock	...			

Challenge 3

Expense Leakages & Financial Blind Spots

Is Your Expense Tracking Holding You Back?

- No Expense Clarity
- Struggle to separate operations vs. capital
- Incorrect tax mapping leads to compliance risks and missed credits



Solution

Smart, Integrated Expense Management

Automate, Allocate & Analyze with Precision

- Log Every Expense Accurately
- Factory ops, tools, repairs, employee claims – all covered
- Filter by project, department, vendor, or tax type in one click

Purchase Orders Total 5 Record(s)

Search in orders: 2025-2026 Status

Showing results for: FY 2025-2026 From Apr 1, 2025 To Mar 31, 2026 Clear Filter

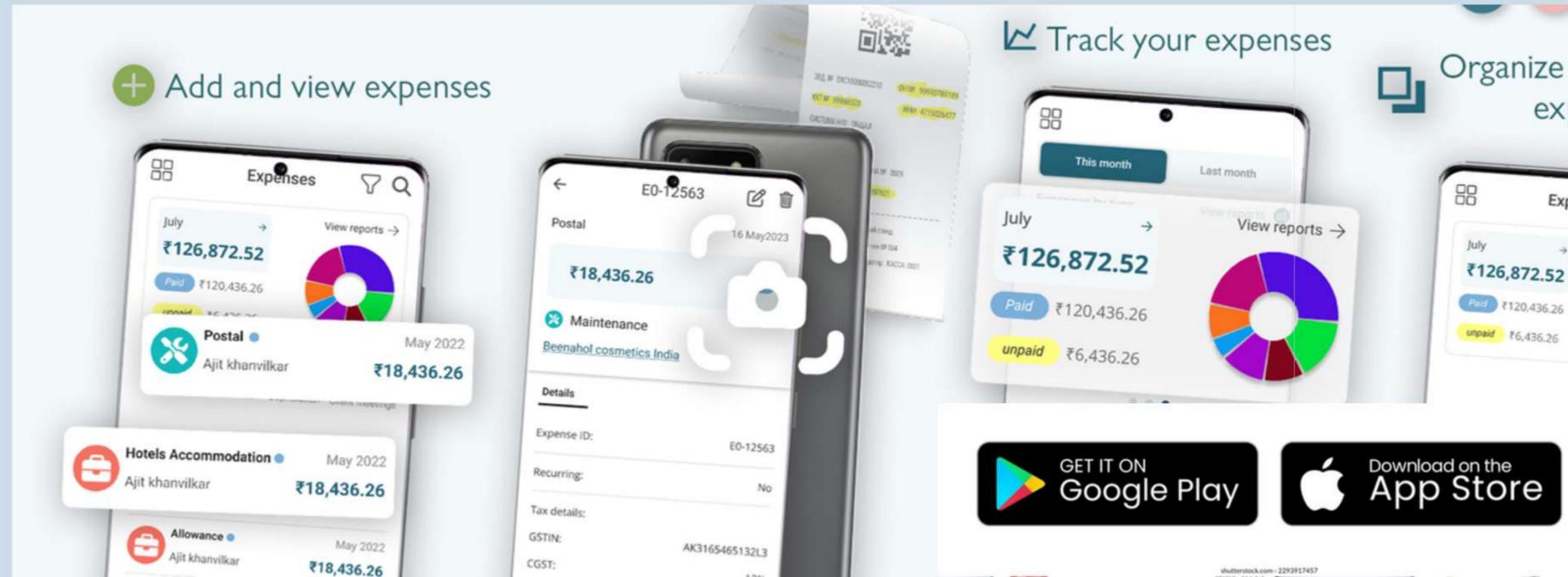
PO# ↓	Date	Branch Name	Vendor Name	Item(s)	Total Amt.	Tax Amt.	Discount Amt.	Final Amt.
PO-25-26-00005	Jun 26, 2025	Head Office	Sparkle Electronics 3		₹290,000.00	₹14,500.00	--	₹304,500.00
PO-25-26-00004	Jun 11, 2025							
PO-25-26-00003	Jun 11, 2025							
PO-25-26-00002	Jun 2, 2025							
PO-25-26-00001	May 8, 2025							

Expenses Total 4 Record(s)

Search in expenses: 2025-2026 gst/non-gst category

Showing results for: FY 2025-2026 From Apr 1, 2025 To Mar 31, 2026 Clear Filter

Expense#	Branch Name	Title	Type	For	Final Amt.	Final Amt. (INR)	Date ↓	Notes
E14072025005	Head Office	Welding Machine Service & Repair	Maintenance And Repairs	Boonachie Pvt Ltd	₹7,000.00	₹7,000.00	Jun 26, 2025	
E14072025002	Head Office	Electrical Repair - Necessary Hardware			₹6,500.00	₹6,500.00	Jun 4, 2025	
E14072025001	Head Office	Repair - Injection Molding Machine	Maintenance And Repairs		₹22,000.00	₹22,000.00	May 22, 2025	
E15072025005	Head Office	Bank Charges For Payment 150720250002	Bank Charges		₹350.00	₹350.00	May 2, 2025	



Challenge 4

Delays from Enquiry to Cash

Lost Orders, Late Invoices & Disjointed Follow-Ups?

- Orders, Invoices & Payments Not Linked.
- No Real-Time Tracking
- Manual Processes Slow Everything

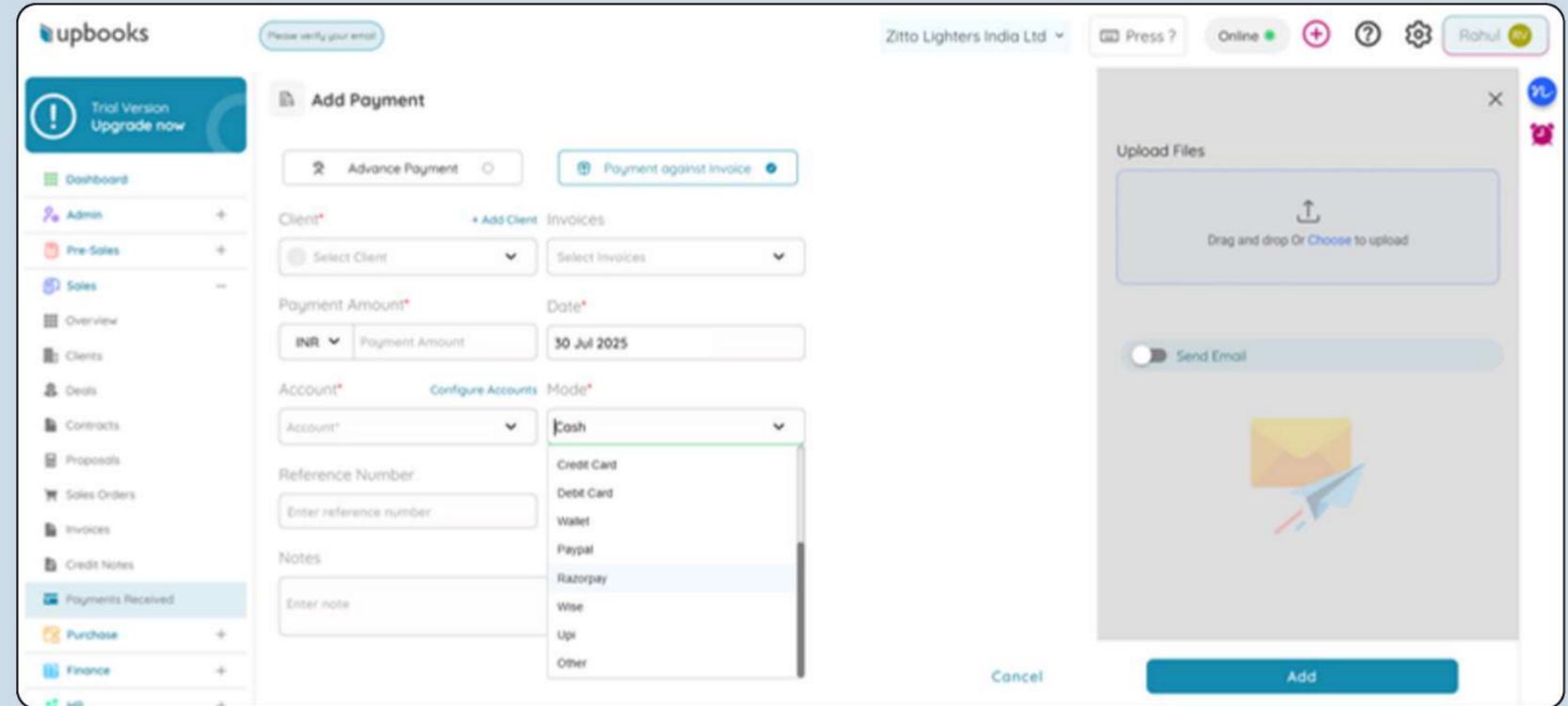


Solution

Connected Order-to-Cash Pipeline

Automate Sales — From Enquiry to Settlement

- Auto-Convert Everything
- Easy Returns & Credits
- Smart Payments, Any Mode



Sales Orders Total 11 Record(s)

Search in orders: 2025-2026 Status

Showing results for: FY 2025-2026 From Apr 1, 2025 To Mar 31, 2026 Clear Filter

Order#	Date	Branch Name	Client Name	Item(s)	Total Amt.	Tax Amt.	Discount Amt.	Final Amt.	Final Amt. (INR)	Status	Actions
SQ-00011	Jul 14, 2025	Head Office	Boogchie Pvt Ltd	2	₹500,000.00	₹88,200.00	₹10,000.00	₹578,200.00	₹578,200.00	CONFIRMED	...
SQ-00010	Jul 2, 2025	Head Office	Boogchie Pvt Ltd	3	₹150,000.00	₹27,000.00	--	₹177,000.00	₹177,000.00	INVOICED	...
SQ-00009	Jun 27, 2025	Head Office	Boogchie Pvt Ltd	3	₹375,000.00	₹66,150.00	₹7,500.00	₹433,650.00	₹433,650.00	INVOICED	...
SQ-00008	Jun 19, 2025	Head Office	Boogchie Pvt Ltd	2	₹500,000.00	₹88,200.00	₹10,000.00	₹578,200.00	₹578,200.00	INVOICED	...
SQ-00007	Jun 4, 2025	Head Office	Boogchie Pvt Ltd	3	₹150,000.00	₹27,000.00	--	₹177,000.00	₹177,000.00	INVOICED	...
SQ-00006	May 30, 2025	Head Office	Boogchie Pvt Ltd	3	₹375,000.00	₹66,150.00	₹7,500.00	₹433,650.00	₹433,650.00	PARTIALLY-PAID	...
SQ-00005	May 23, 2025	Head Office	Boogchie Pvt Ltd	2	₹500,000.00	₹88,200.00	₹10,000.00	₹578,200.00	₹578,200.00	PAID	...
SQ-00004	May 13, 2025	Head Office	Boogchie Pvt Ltd	3	₹150,000.00	₹27,000.00	--	₹177,000.00	₹177,000.00	PARTIALLY-PAID	...
SQ-00003	Apr 22, 2025	Head Office	Boogchie Pvt Ltd	3	₹375,000.00	₹66,150.00	₹7,500.00	₹433,650.00	₹433,650.00	PAID	...
SQ-00002	Apr 10, 2025	Head Office	Boogchie Pvt Ltd	2	₹500,000.00	₹88,200.00	₹10,000.00	₹578,200.00	₹578,200.00	PAID	...

Challenge 5

Segregated Systems Across Departments

From first enquiry to final payment — seamless, fast, and trackable.

- Data lives in different tools: none connected.
- Human errors, late updates, and endless follow-ups.
- Decision-makers lack a 360° view to act quickly and effectively.

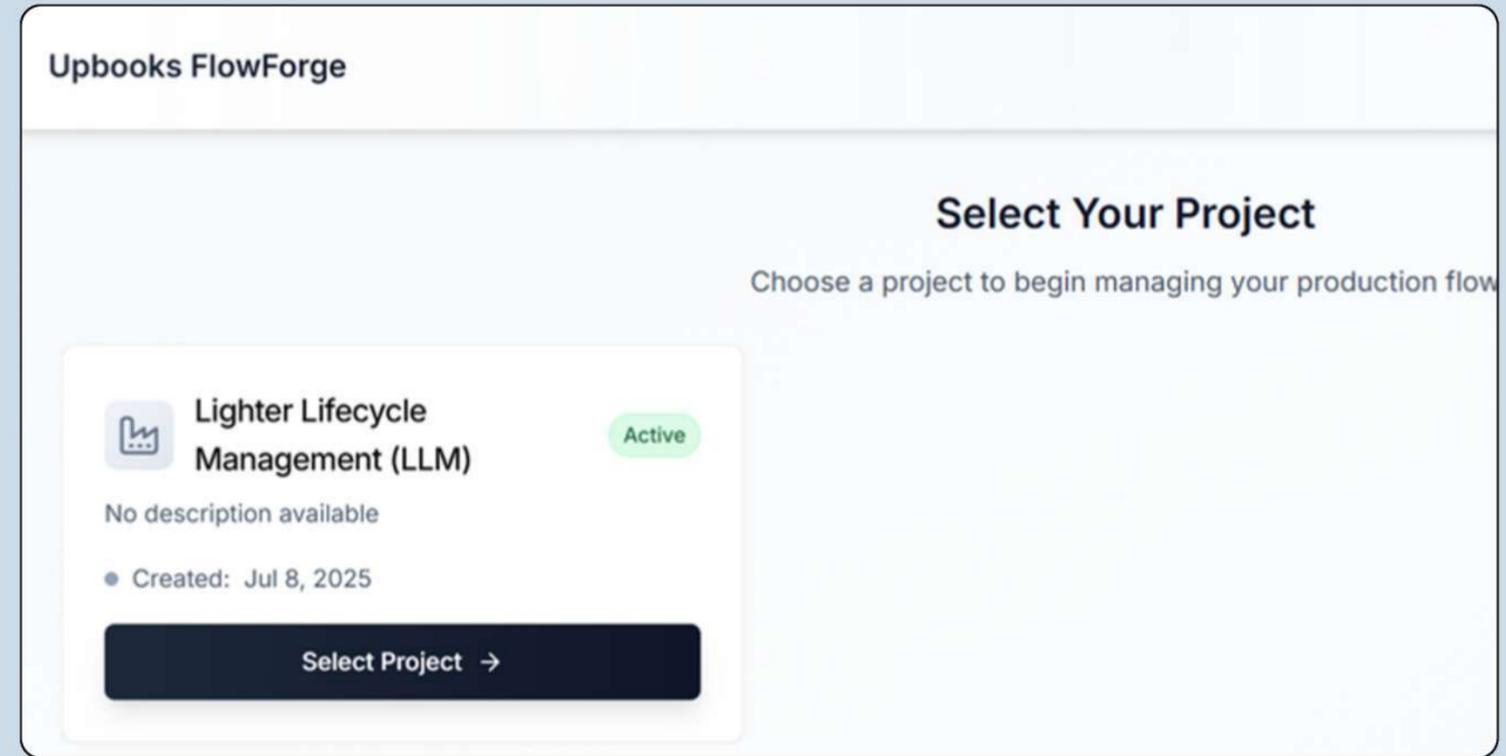


Solution

Unified Platform for Manufacturing Ops

One login. All modules. Total visibility.

- Real-Time Sync
- Access Anytime, Anywhere
- Built-In AI Insights



Challenge 6

Inconsistent Quality Control

Is Product Quality Slipping Through the Cracks?

- No Structured Checkpoints
- Scattered or Missing Records
- Manual Inspections = Manual Errors



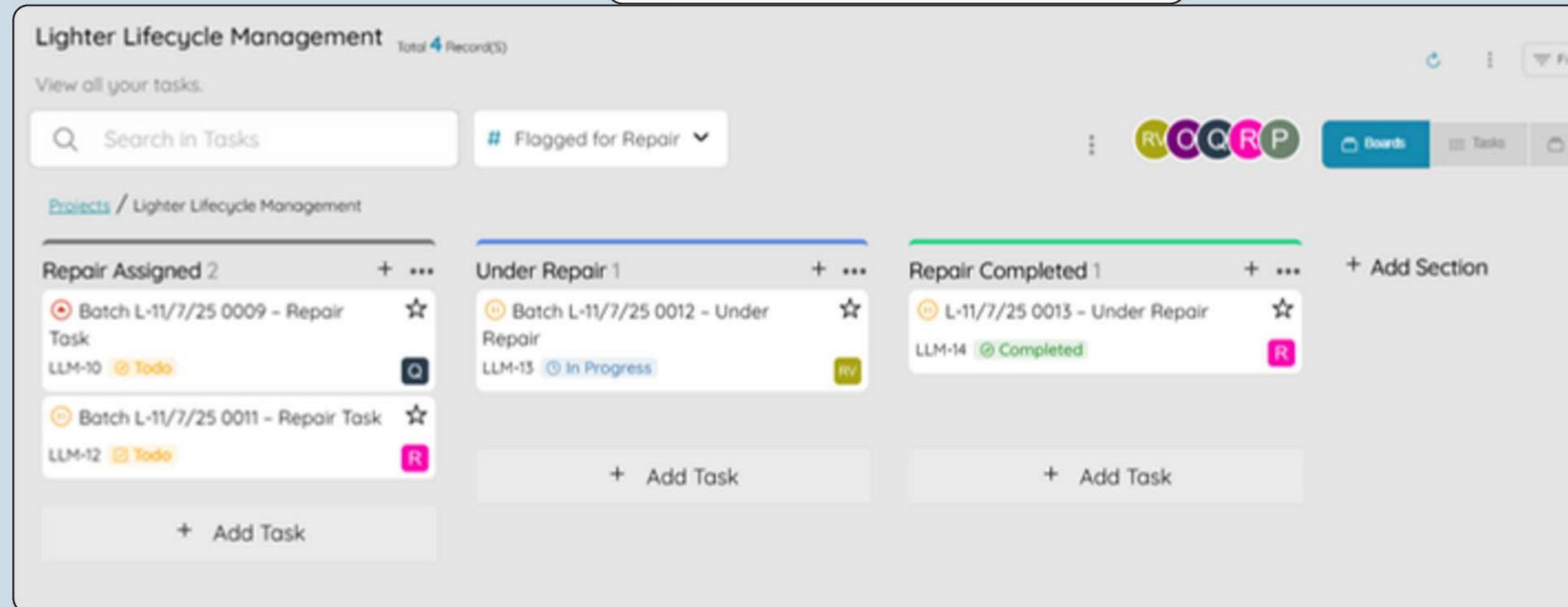
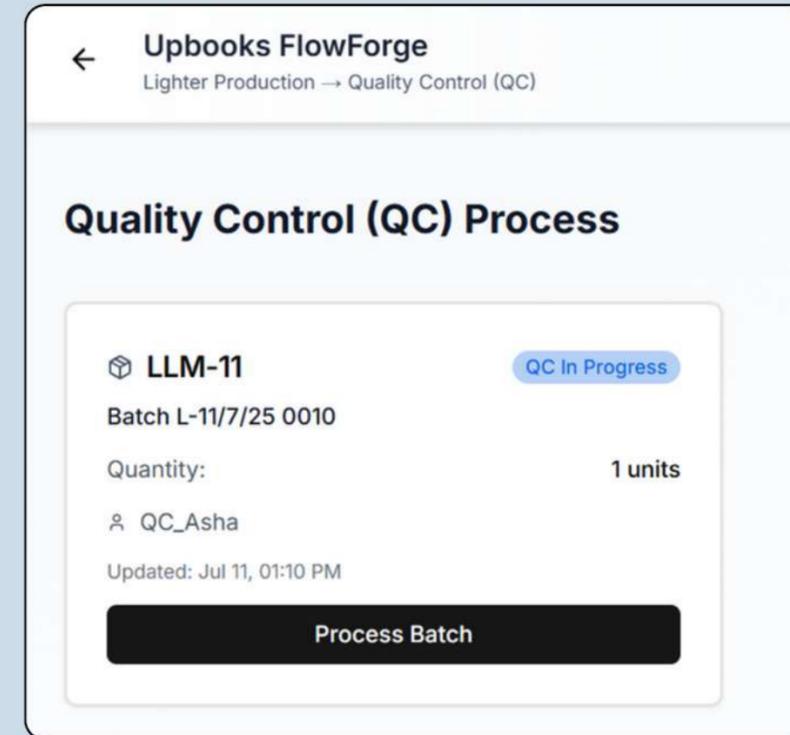
Solution

Quality Checkpoints with Integrated Task Boards

Every batch inspected. Every issue logged.

Nothing slips through...

- Quality Checkpoints per Stage
- Attach Inspection Records
- Assign & Approve



Challenge 7

Disjointed Production Planning

Is Your Production Schedule Always in Flux?

- Shifting Customer Demands
- Procurement \neq Inventory \neq Schedule
- No Task-Level Delay Tracking



Solution

Dynamic Production Scheduling & Board Sync

From planning to dispatch — every piece moves in sync.

- Multi-Phase Production Boards
- Sync Materials, POs & Readiness
- Instant Blocker Alerts - widgets

Lighter Lifecycle Management Total 17 Records

Timeline like snapshot of overall project

Search in Tasks Current Quarter ▾

Projects / Lighter Lifecycle Management Showing results for: From Jun 30, 2025 ✕ To Sep 30, 2025 ✕ [Clear Filter](#)

Task	Status	01	02	03	04	05	06	07	08	09	10	11	12	13
LLM-18 Batch P-11/7/25 0004...	P Completed													
LLM-17 Batch P-11/7/25 0003...	P In Progress													
LLM-16 Batch P-11/7/25 0002...	P Todo													
LLM-15 Batch P-11/7/25 0001...	P Todo													
LLM-14 L-11/7/25 0013 - Under Repair...	R Completed													

Board Open Items

Flagged for Repair 2 Open
0 Overdue

Packaging 3 Open
0 Overdue

Lighter Production 9 Open
0 Overdue

Project Workload Summary

RV Rahul Vohra Demo 6 Open
6 Overdue
6 Total Tasks

P Packaging_Leela 3 Open
3 Overdue
4 Total Tasks

Q QC_Asha 1 Open
1 Overdue
2 Total Tasks

O Operator_Ravi 3 Open
3 Overdue
3 Total Tasks

Project tasks snapshot

Medium **11**

Highest **2**

Low **1**

High **3**

Task Snapshot by Priority

My Open Tasks

Batch L-11/7/25 0007 Medium started

L-11/7/25 0008 Medium started

Batch L-11/7/25 0012 - Under Repair Medium started

Batch L-11/7/25 0006 Medium created

Challenge

Lack of Actionable Insights

- No clarity on what to fix or focus on
- Delayed Decisions



Solution

Reports & Smart Recommendations

- Unified Dashboards
- Real-Time Reports Across Modules
- Drill-Down & Export Ready

Sales Report

Sales By Client

A deep dive into each client's contribution to revenue.

Sales By Product

Uncover top-performing products driving success.

Sales By Product Category

Track category trends to optimize inventory and sales.

Sales By Month

Monthly sales trends to drive strategic planning.

Sales By Year

Year-over-year insights for long-term growth.

Sales By Quarter

Quarterly breakdown for precise performance tracking.

Sales By Country

Discover global sales distribution for better expansion.

Sales By HSN

Detailed sales analytics by HSN code compliance.

GST Reports

Taxes By Month

Monthly tax overview to ensure compliance.

GST Summary

Comprehensive summary of GST collections and payments.

Financial Report

General Ledger

Complete financial snapshot of transactions and balances.

Profit & Loss

Track profits, losses, and overall financial health.

Profit & Loss Horizontal

A side-by-side view for direct comparison of financials.

Board Open Items

- Flagged for Repair: 2 Open, 0 Overdue
- Packaging: 3 Open, 0 Overdue
- Lighter Production: 9 Open, 0 Overdue

Project Workload Summary

- RV** Rahul Vohra Demo: 6 Total Tasks (6 Open, 6 Overdue)
- P** Packaging_Leela: 4 Total Tasks (3 Open, 3 Overdue)
- Q** QC_Asha: 2 Total Tasks (1 Open, 1 Overdue)
- O** Operator_Ravi: 3 Total Tasks (3 Open, 3 Overdue)

Project tasks snapshot

- Medium: 11
- Highest: 2
- Low: 1
- High: 3

Task Snapshot by Priority

My Open Tasks

- Batch L-11/7/25 0007: Medium started
- L-11/7/25 0008: Medium started
- Batch L-11/7/25 0012 - Under Repair: Medium started
- Batch L-11/7/25 0006: Medium created
- Batch L-11/7/25 0004: Medium created
- Batch L-11/7/25 0002: Medium created



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